



Lubrigard Distributors



OVERVIEW

Join the growing Lubrigard Distributor Network

Lubrigard is actively seeking companies and individuals to represent our Lubrication Management products, services, and training.

Discover the Benefits of being a Lubrigard Distributor

Lubrigard represents the best-in-class products for Lubrication Management available today. We continue to seek out innovative products to round out our extensive offering. Our distributors enjoy competitive pricing, extensive product technical support, and on-site technical assistance.

Access Services to extend your current offering

Lubrigard offers in-depth industry knowledge and provides this experience to our distributor network through training, and technical assistance. Add lubrication training, plant auditing, lube survey, oil analysis services to your current offering.

TRAINING

▼ **Lubrigard represents the best-in-class Lubrication Management products**

- **Oil Safe**
- **IFH Lubrication Storage Solutions**
- **Air Sentry Desiccant Breathers**
- **Magnum Filtration Systems**
- **Harvard Filtration Systems**
- *And many more...*

▼ **Lubrigard offers best-in-class Lubrication Management Services**

- **Plant auditing**
- **Lubrication Surveys**
- **Oil Analysis Program Design & Set-up**
- **Lubrication Room Design & Set-up**
- **Lubrication Management Outsourcing**

▼ **Lubrigard offers best-in-class Training Programs**

- **Oil Analysis**
- **Advanced Oil Analysis**
- **Equipment Lubrication**



PROACTIVE LUBRICATION MANAGEMENT

Lubrigard

Join our Distributor Network



INFORMATION

Complete this form and fax back to 905-569-8605.

If you would prefer to contact Lubrigard directly please call 1-800-268-2131.

Would you like a Lubrigard representative to contact you?

Yes No



PROACTIVE LUBRICATION MANAGEMENT

DISTRIBUTORSHIP REQUEST FORM

Company Name _____

Contact Name _____

Contact Phone _____ Fax _____

E-Mail Address _____

Address _____

City _____ State/Prov _____

Country _____ Zip/Postal _____

On a separate form, please complete the following information and include with your submission.

Company

Full Company Name and Address, Telephone and Fax number?

Is the company a public company with listed shares?

If not who are the controlling owners of the company?

How many people are employed in your company?

How long has the company been in business?

Advise membership in any lubrication industry related associations?

Does the company have a "Quality Rating" (EG ISO-9000)?

Finance

What is the name of your company's bank?

How long have you been dealing with this bank?

What credit terms would you expect?

Can you supply credit references in North America?

Will you supply a credit card number for payment of goods?

Is your company skilled in the importation of goods?

Manufacturing & Sales

Do you manufacture lubrication management products or similar products?

What other products related to the lubrication industry do you sell?

What is your annual sales volume in dollars?

Number of field sales staff employed and locations?

What level of technical support would you require?

Market

What market segments (industries) are you presently selling to?

What geographic market areas would you cover with our products?

Which brand names in your area are competitive to our products?

The number of major customers you presently do business with?

Communication

Which accounting software does your company use?

Which contact management software does your company use?

Which office software does your company use for word processing?

Which Internet and Email software does your company use?